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Catalin Tanase

Objective

To develop myself and the Company I am working for being loyal and treating others in the same way I would like to be treated

Experience

1995–2000 McDonald's System Romania Bucharest

Assistant Manager

- Increased sales using suggestive sells and sell up, Schedules.
- Stock levels, generate orders, expire dates, standards, procedures.
- Implemented training course – profitability, Budget Explanations.

2000–2002 Altex Home Appliances Bucharest

Senior Sales Representative

- Expanded sales team from 20 to 75 representatives, recruit personnel.
- Suggested new products that increased earnings by 8%.
- Increased revenue, training, stock levels, previsions.

2002–present Carnival Cruise Lines Miami, Fl

Assistant Food & Beverage Manager on CCL's ships

- Continuous compliance with United States Public Health rules and regulations, monitor equipment's correct functioning and use.
- Team building, on the job training courses for all personnel.
- Coordinating the people, resources, equipments to achieve high performances in up keeping the standards and correct following the procedures, follow-up all F&B areas of responsibilities.
- Update schedules, Evaluations for team members, Inventories, Maintaining the Par Levels, providing feedback, orders, previsions and action plans.

Education

1991–1996 Polytechnics State University Bucharest

- Electronics and Computer Science.

1995 Floor Management Course McDonald's System Bucharest
1997 Basic Operation Management Course McDonald's System Bucharest
2000 Equipment Operation Management Course McDonald's Bucharest
2005 Carnival College Management Course CCL Miami
2007 Managing the Hazard Analysis Critical Control Point Process – Food Safety Course - American Hotels &Lodging Association
2007 Supervision in the Hospitality Industry - AHLA

Characteristics

Punctual, responsible, developed communication skills, no smoker.

Hobbies

Travel, music, sport, study.