

# ANUJ (AJ) JENVEJA

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## EDUCATION

**University of California at Berkeley**, Walter Haas School of Business

- MBA Candidate with Concentration in Real Estate, May 2008
- *Clubs, Activities & Competitions*: Berkeley Real Estate Club, 2007 NAIOP “Golden Shovel” Development Competition, Q@Haas officer, 2007 Reaching Out MBA Conference organizer, Independent Study on hotel development with JDV Hospitality

**University of Illinois at Champaign-Urbana**, College of Engineering

Bachelor of Science in Mechanical Engineering, December 1999

Minors in Technology Management and Latin-American Studies

- Summa Cum Laude and Bronze Tablet honors, December 1999
- Graduated in top 3% of class
- Summer abroad in Buenos Aires, Argentina

## EXPERIENCE

Summer 2007

**Hix Rubenstein Companies**

Mountain View, CA

**Summer Associate, Golf Resort Development**

- Created financial waterfall model to predict cash flows to equity sponsors
- Researched and contacted potential equity and debt financing partners for land development projects
- Developed list of potential tenants for a clean/green office park development

Spring 2007

**NAIOP “Golden Shovel” Real Estate Development Challenge**

San Francisco, CA

**Member of Haas team in development proposal competition**

- Conducted highest and best use analysis of site
- Built financial model to support project
- Consulted with local developers, public finance experts and government officials about site
- Presented proposal at a NAIOP luncheon attended by over 400 local real estate professionals

2002-2006

**J.P. Morgan Securities, Inc.**

Chicago, IL

**Financial Institutions Investment Banking Analyst**

- Modeled merger a acquisition (M&A) transactions for banks and specialty finance companies
- Conducted trading and operating analyses on clients’ financials
- Performed accretion/dilution models on clients
- Determined appropriate funding sources for clients (i.e., debt, equity, securitizations, bank loans, etc.)

**Debt Capital Markets Analyst**

- Originated investment grade debt for domestic and international companies in various industries
- Assisted in generating approximately \$9 million in revenue in 2003
- Marketed financing ideas and capabilities to executives at over 60 Fortune 500 companies
- Created and maintained credit spread database of over 700 actively traded bonds

2000-2002

**Deloitte Consulting**

Chicago, IL

**Systems Integration Consultant**

- Developed and deployed technological solutions for three large telecommunications companies
- Developed functional processes for new billing application (Amdocs) within company’s collections, finance, and accounts receivables departments
- Led focus groups and interacted with subject matter experts and business users

## ADDITIONAL

**Entrepreneurial Experience:**

- Real Estate: Own and manage three rental properties located in Chicago
- Hospitality: Started a customized restaurant guide for health-conscious diners in Chicago
- Fitness: Worked as a personal trainer for Crunch Fitness from 2001-2003
- Nonprofit: Started an LGBT nonprofit professional networking organization in Chicago, Board Member and past organizer of Reaching Out MBA, Inc., the national LGBT MBA Conference

**Philanthropic Experience:**

- Co-organized the 2007 Reaching Out LGBT MBA Conference and managed its \$600,000 budget
- Volunteered as a Certified Tax Consultant and Preparer for low-income individuals and families
- Founded and lead mentoring program for LGBT employees at J.P. Morgan

**Professional Certifications:** Series 7 & 63 Registered Representative, NASD

**Languages:** Fluent in English and Hindi; conversational in Spanish

**Interests:** Personal fitness; Classical Indian Music; Cooking; Entertaining; International travel

**Other:** NAIOP member, Urban Land Institute (ULI) member